

SSE Consolidated Segmental Statement (CSS)

- year ending 31 March 2014



	Unit	Generation	Electricity Supply		Gas Supply		Aggregate
			Domestic	Non-domestic	Domestic	Non-domestic	Supply Business
		2014	2014	2014	2014	2014	2014
Total revenue	£M	1,183	2,697	2,387	2,030	180	7,294
Revenue from sales of electricity and gas	£M	1,067	2,692	2,385	2,030	176	7,283
Other Revenue	£M	116	5	2	0	4	11
Total Operating Costs	£M	558	2,602	2,365	1,937	178	7,082
Direct fuel costs	£M	*	1,269	1,457	1,122	136	3,984
Other Direct Costs	£M	86	0	30	0	8	38
Transportation Costs	£M	115	694	534	461	26	1,715
Environmental and Social Costs	£M	0	362	297	122	0	781
Indirect costs	£M	357	277	47	232	8	564
WACO F/E/G	£/MWh,p/th		66.65	60.58	76.8	76.5	
EBITDA	£M	625	95	22	93	2	212
DA	£M	210	3	0	0	0	3
EBIT	£M	415	92	22	93	2	209
Volume	TWh, Mth	31.7	19.0	24.1	1,461	177	

* The cost of fuel in generation is contained within Energy Portfolio Management (wholesale energy trading) and are not in the CSS above. The cost of fuel (excluding carbon costs) in generation (coal, biomass, oil and gas) in the year ending March 2014 was £970m, generating 23.7TWh of power at an average rate of £40.92/MWh. There were no free carbon allowances granted to SSE in the year ending March 2014.

Please refer to the notes that follow to gain a full understanding of how the CSS numbers have been put together.

DISCLOSURE NOTES

SSE's financial statements for the year ending March 2014 included disclosures for three operating segments - 'Wholesale', 'Retail' and 'Networks'. This reporting structure substantially aligns the operating segments in the statutory financial statements for the year ending March 2014 with the Consolidated Segmental Statement (CSS) for the same period. However it should be recognised that there are differences between the two disclosures, primarily driven by Ofgem's requirements - these are described in the notes below and shown in the table reconciling the CSS to the financial statements.

Changes from last year

To improve transparency two important changes have been made compared with the CSS presented for the year ending March 2013:

External review by KPMG LLP - the Directors of SSE have prepared the CSS for the year ending March 2014 in accordance with Standard Condition 19A of the Gas and Electricity Supply Licences and Standard Condition 16B of the Electricity Generation Licences. In connection with the preparation of that statement, the Directors have agreed that KPMG LLP would perform procedures on the CSS, which are limited to checking mathematical accuracy and checking items to source documentation and report the results of these 'agreed upon procedures' in writing to the Directors of SSE and to the Gas and Electricity Markets Authority (Ofgem). The procedures have been performed in accordance with International Standard on Related Services 4400 'Engagements to perform agreed-upon procedures relating to financial information' published by the International Auditing and Assurance Standards Board.

Change to reporting categories – the category 'other direct costs' has been further analysed between 'transportation costs', 'environmental and social (obligation) costs' and 'other direct costs' in the CSS for the year ending March 2014. In order to comply with Ofgem's requirement, it has been necessary to make an accounting change. Social tariff costs including Warm Home Discount in the domestic supply segments have been included in the cost category 'environmental and social costs' whereas in the year ending March 2013 these costs were deducted from revenues.

How the accounts are presented

The accounts presented in the CSS and in SSE's financial statements are based on a business model of an electricity generation business (Generation), a wholesale energy trading business (referred to in the financial statements and below as 'Energy Portfolio Management' (EPM)) and four energy supply businesses (referred to in the financial statements and below as 'Energy Supply').

Note - The electricity generation business and wholesale energy trading business are reported in SSE's financial statements as one combined segment called 'Energy Portfolio Management and Electricity Generation' which is within the 'Wholesale' business segment. 'Energy Supply' is a sub-segment of the 'Retail' business segment.

The Generation business sells capacity (in respect of coal and gas generation) and renewable energy to the EPM business. Generation also receives the benefit of Renewable Obligation Certificates (ROCs) and Levy Exempt Certificates (LECs) from wind and qualifying hydro and also ancillary services income.

The EPM business buys capacity from Generation and other Joint Venture, Associate or third party generators, it also procures fuel (coal, gas, oil and biomass) for Generation, purchases carbon tickets, buys power from contracts and over the counter trades; and procures gas for the Energy Supply gas business. EPM also sells power in the wholesale trading markets, sells power and gas to Energy Supply and participates in the balancing market.

Energy Supply procures gas and electricity from EPM. The transfer pricing arrangements for the Weighted Average Cost of Electricity (WACoE) and the Weighted Average Cost of Gas (WACoG) are detailed in the paragraphs below.

Note - Whilst SSE's Generation business is conducted by a number of separate legal entities, EPM and the electricity part of Energy Supply are held in the same legal entity, SSE Energy Supply Ltd. SSE supplies gas under a licence held by Southern Electric Gas Ltd, a wholly owned subsidiary of SSE Energy Supply Ltd.

Generation

Generation receives its revenue from providing capacity to EPM through Power Purchase Agreements (PPAs). The PPA charges are based on market rates multiplied by the amount of availability during the year plus a variable cost charge based on output. Actual output for renewable energy (wind and hydro) is charged at market rates. Revenue includes the benefit of ROCs and LECs. Other revenue includes ancillary services and other miscellaneous income. As stated above, Generation procures no fuel and therefore the CSS does not have a cost of fuel charge. Transportation costs include Use of System charges and other direct costs include PPA costs and site costs. Indirect costs include salaries and other people costs, asset maintenance, rates, corporate costs and IT charges.

Generation as presented in the CSS includes turnover and operating profit for wholly owned thermal and renewable generation and also a proportion of turnover and operating profit in respect of Joint Ventures and Associate generation companies. The principal Joint Ventures and Associates included are Seabank Power Ltd, Marchwood Power Ltd, Barking Power Ltd, Walney (UK) Offshore Windfarms Ltd and Greater Gabbard Offshore Winds Ltd. A full list can be found on page 174 of SSE's audited financial statements.

The depreciation shown in the CSS is the amount recognised as a 'Business as Usual' charge and excludes exceptional generation asset impairments made at March 2014 (see paragraph at end of the CSS on exceptional items and certain re-measurement). Generation volumes are the volume of power that can actually be sold in the wholesale market.

Energy Portfolio Management and transfer pricing

Note - EPM does not form part of the CSS but is included in the table below which shows the reconciliation to the SSE Financial Statements.

The Energy Portfolio Management team is responsible for forecasting customer demands, measuring and managing overall SSE exposure to commodity prices, optimising generation plant scheduling, fulfilling SSE's industry code obligations, trading in external commodity markets and providing Energy Supply

with the electricity and gas required to satisfy customer demand (see following paragraph). EPM also enters into and manages structured contracts with energy market participants including grid operators and procures physical fuel for generation such as coal and oil and procures EU ETS carbon tickets. EPM monitors and advises the Group on market conditions and provides settlement services on behalf of the Group. In the year ending March 2014, the earnings before interest and tax for EPM was £14m.

In the CSS and in the financial statements, power in respect of Non Half Hourly (NHH) metered electricity customers (domestic and non-domestic) is transferred to Energy Supply from EPM at WACoE (at cost). The WACoE is made up of fuel (coal, gas, oil and biomass), internal and external PPAs, power purchases from contracts and trades, EU ETS carbon tickets, carbon price support costs, market participation costs and other miscellaneous costs. For Half Hourly (HH) metered electricity customers, the shaped energy cost at the point of sale is recorded, so this has been used as the energy cost in the CSS and the financial statements. The energy costs for domestic and non-domestic NHH and HH Energy Supply include a risk premium to take into account marked to market volume risk, imbalance costs, volatility and shape risk.

Gas is transferred to Energy Supply at WACoG (at cost) which is made up of over the counter gas trades, purchase contracts and gas storage costs. The gas costs for domestic and non-domestic Energy Supply includes a risk premium to take into account marked to market volume risk, volatility and shape risk. WACoG also includes the gas cost element of Reconciliation by Difference (RbD).

The remaining balance for EPM shown in the reconciliation to SSE's financial statements below, relates to activities which are not considered part of the WACoE and WACoG calculations. This includes participation in the balancing market and non related activities such as wholesaling to other suppliers, trading with Ireland, CHP steam sales and oil sales.

Energy Supply

Revenues are the value of electricity and gas supplied during the year and include an estimate of the value of units supplied between the date of the last meter reading and the year end. Total sales volumes are based on national external settlements data. Revenue is expressed net of discounts and loyalty products.

Network costs include: electricity transmission and distribution use of system costs; gas transportation; the transportation cost element of RbD; and market participation costs. Environmental and social costs include ROCs, LECs, Feed In Tariff, Energy Company Obligation (ECO), Warm Home Discount (WHD) and other social tariff costs. The cost of the ROCs and the Feed in Tariff liabilities are allocated between the domestic and non-domestic electricity segments based on reported volume at customer meter. Other direct costs include commissions paid to Third Party Intermediaries in the non-domestic segment.

Indirect costs include: sales and marketing, customer service, bad debts, supply costs, corporate recharges - including information technology and telecoms costs, metering asset and meter reading costs. Where costs cannot be directly allocated to a particular customer segment (domestic/non domestic) or fuel (electricity and gas), they have been allocated using costing models based on activity, customer billing or customer numbers - whichever is most appropriate.

The basis for the WACoE and WACoG costs are described above.

Retail volumes are expressed at customer meter point net of transmission, distribution and transportation losses.

Business Functions

The business functions in SSE have been described already in this document. The column headed 'another part of the business' principally relates to EPM.

Business Function	Generation	Supply	Another part of the business	
Operates and maintains generation assets	P			
Responsible for scheduling decisions	P/L	P/L	P/L	F
Responsible for interactions with the Balancing Market			P/L	F
Responsible for determining hedging policy	P/L F	P/L	P/L	F
Responsible for implementing hedging policy/makes decisions to buy or sell energy	P/L F	P/L F	P/L	F
Interacts with wider market participants to buy/sell energy		P/L	P/L	F
Holds un-hedged positions (either long or short)		P/L	P/L	F
Procures fuel for generation		P/L	P/L	F
Procures allowances for generation		P/L	P/L	F
Holds volume risk on positions sold (either internal or external)		P/L	P/L	F
Matches own generation with own supply		P/L	P/L	F
Forecasts total system demand		P/L	P/L	F
Forecasts wholesale price		P/L	P/L	F
Forecasts customer demand		P/L	P/L	F
Determines retail pricing and marketing strategies		P		
Bears shape risk after initial hedge until market allows full hedge		P/L	P/L	F
Bears short term risk for variance between demand and forecast		P/L	P/L	F

Key:

P function and P&L impacting that area;

P/L Profit/losses of function recorded in that area;

F function performed in that area.

Hedging policy decisions are made by the Risk and Trading Committee (a sub committee of the Executive Committee). EPM is responsible for determining the likely customer demand and securing the appropriate level of hedge. Hedging risk is shared between Generation, EPM and Energy Supply. The functions of fuel procurement, the management of the energy position and the optimisation of the energy position are performed by EPM. The methodology used for the WACoE and WACoG calculations (described in the earlier paragraph headed 'Energy Portfolio Management and transfer pricing') means that the risk of those functions and their profit and loss impacts affects both EPM and Energy Supply.

Reconciliation of CSS to SSE Financial Statements 2013/14

There are some differences between SSE's financial statements and the CSS. There are items which are in the financial statements and not in the CSS, and also there are items which Ofgem has requested be included in the CSS which are not in the financial statements. The table below shows the differences and reconciles the CSS to the revenue and earnings before interest and tax (EBIT) reported in the Segmental note in SSE's financial statements for the year ending March 2014 (see pages 109 and 110 of SSE's audited financial statements):

Reconciliation of CSS to SSE Financial Statements	Revenue	EBIT	Note
	£m	£m	
Energy Supply			
CSS Supply	7,294	209	
Non GB Supply not in CSS	1,198	37	1
Total Reported (pages 109 & 110)	8,492	246	
Energy Portfolio Management and Electricity Generation			
CSS Generation	1,183	415	
Non Generation Companies & JVs not in CSS	1	2	2
Non GB Generation not in CSS	151	32	3
JVs/Associate revenue in CSS but not in financial statements	-255		4
Inter segmental revenue in CSS but not in financial statements	-960		5
EPM not in CSS	24,735	14	6
Marchwood lease adjustment		33	7
Total Reported (pages 109 & 110)	24,855	496	

Notes

1. Non GB supply relates to SSE's Energy Supply business, Airtricity, which sells gas and electricity to customers in the Republic of Ireland and Northern Ireland.
2. Non generation JVs but allocated to the 'Energy Portfolio Management and Electricity Generation' segment.
3. Non GB generation activities principally in Ireland.
4. SSE equity accounts in its financial statements for JVs and Associates (which means it only includes its share of the profits/losses), in accordance with International Financial Reporting Standards (IFRS). The basis of the preparation of the CSS requires that the share of revenue, costs and profits are shown in the CSS. The revenue shown in the CSS for JVs and Associates is not present in the financial statements and is therefore a reconciling item. The share of profits however are present in both CSS and financial statements, therefore no reconciliation is necessary.
5. The internal PPAs between Generation and EPM are in the same reporting segment in the financial statements and therefore the revenue is eliminated on consolidation, whereas that is not the case in the CSS.
6. This business activity has been described in the paragraphs above.

7. Marchwood finance lease adjustment – this adjustment relates to the accounting treatment of SSE's PPA with Marchwood Power Ltd. The CSS (and SSE's internal management accounts) reflect the PPA capacity charges in cost of sales as these are a relevant component of the WACoE. The statutory accounting treatment recognises this contract as a finance lease and therefore these payments are effectively charged as depreciation and finance costs. Because the CSS is prepared at EBIT level rather than profit before tax (PBT), the finance charge is excluded from the CSS and it has therefore been shown as a reconciling item.

Exceptional items and certain re-measurement. SSE focuses its internal and external reporting on 'adjusted profit before tax' which excludes exceptional items, re-measurements arising from IAS 39 and removes taxation on profits of joint ventures and associates, because this reflects the underlying profits of SSE, reflects the basis on which it is managed and avoids the volatility that arises out of IAS 39. Therefore exceptional items have been excluded from the CSS.